

# CALIFORNIA BROKER

## July 27 New Insurance Product Listings

### Electronic Disability Policy Delivery

Standard Insurance Company announced that it is the first in the individual disability insurance industry to enable customers to deliver and accept coverage of an individual disability insurance (IDI) policy online. Individual disability insurance policies will be securely transferred from The Standard to customers using iPipeline's PolicyEX solution. The Standard says that producers will experience the following advantages over traditional policy methods and delivery:

- Quicker payment of commissions.
- Visibility for all stages of the delivery process.
- Electronic delivery, signature and return of signed documents.
- The ability to provide customers with coverage more quickly.
- Faster reissuing of policies.
- Eliminate printe, postage and labor costs.

For more information, visit <http://www.ipipeline.com/products/e-policy.php>.